

# OLUSOLA AJAMU (BSC)

50 Olatunji Street, Ojota Lagos State Nigeria.  
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## OBJECTIVE

A focused, innovative, analytical and result driven data analyst, sales and business development strategist with over a decade of work experience and a knack for building and developing the core asset of an organization using available resources. I pride myself in being able to promote profit sustained policies that are within the organization ethics & rules. I am enthusiastic about driving growth in technologically driven businesses with specialties in ICT, internal operations, program/project management & business advisory.

## SKILLS

- Project management (CAPM), microsoft Inc. (MCSE), MySQL, javascript, data science, Machine Learning, CSS, business analytics, Microsoft Power business intelligence, leadership, communication(oral and written), customer relationship management(CRM), ERP.

## EXPERIENCE

2017 - Active

### CSDC Systems Limited

Senior Data and Business Analyst

- Gathered requirements for adoption of organizational systems by the clients.
- Created technical architectural designs for specific project process flow.
- Elicit change request from clients.
- Provide technical system support for clients.
- Created a means for automating payments.

2012 - 2016

### Swift Network Limited

Client Account Manager

- Project managing of new promo, strategic planning of marketing and sales support.
- Keeping record of sales and purchase transactions.
- Getting feed backs from customers and transferring them to the necessary quarters.
- Managing existing clients for more profits and turnover.
- Exploring new frontiers.

2011 - 2012

### Aptech/Meridian Technologies Limited

Head of Marketing

- Create a standard of procedure charter.
- Actively involved in seminar organization and presentation.
- Co-ordinate series of awareness programmes e.g strategic outdoor advert, logistics fostering.
- Bringing up creative ideas to help forster growth and development.
- Post customer service satisfactory information.

2010 - 2011

### Commercial and Scientific Computing Nigeria Limited.

System Analyst

- Maintenance and repair of I.T systems.
- Documentation of operations (activities) in the work space.
- Address all safety related issues in the work space and on site.
- Training and consultation of new clients.

2009 - 2010

### Goals Solutions Limited.

System Administrator

- Configuration and trouble shooting of window OS and MS applications.
- Trainer MS applications.
- Network administrator and installation.
- Database administration and installation.

## EDUCATION

2010

### Institute of Professional Managers and Administrators.

Diploma

2010

### Nigeria Institute of Management

Diploma (Chartered)

2009

### Olabisi Onabanjo University, Ago-Iwoye, Ogun State.

Computer Science and Mathematics

2002

### Ikenne Community High School, Ikenne, Ogun State.

S.S.C.E

## PROJECTS

### Abia State Government - Senior Team Lead- 2018

- Scope design.
- Maintaining analysis and model conformation
- Technical support and training of tax officers.
- Report and evaluation.

### Federal Inland Revenue-Team Lead - 2017-2018

- Design and implementation of client of client request.
- Training of Staff.
- Requirement gathering and adoption.
- Technical Support.

### Viral Naija (Personal) - Co-founder - 2015-2016

- Video Sharing initiative.
- Content quality/assurance.
- Social Media Activist

**Capital Express Assurance Limited - 2010-2011**

- Involved in the structural cabling of network infrastructure.
- Quality Assurance and user acceptance test.

**Federal Ministry of Health - Project Manager - 2008-2009**

- Designing and implementation of network infrastructure.
- Training of members of information technology Department on MS applications and server 2003 domain.

## REFERENCE

**Mrs Olumide Morofolu - General Manager (Business Development Unit)**

Swift Network Nigeria Limited  
08062193449

**Mr Taiwo Otukoya - Managing Director**

Commercial and Scientific Computing Nigeria Limited.  
08035676277

**Mr Kehinde Adewunmi - Head of Logistics.**

First City Monument Bank  
08064124591